

Your Internal Training Program

Staff-Led Instruction

by the people who know your company best – your employees

Why an Internal Program?

- Fewer Costs, Customized Program
- Control Timing, Location, Quality and Content
- Measure and Troubleshoot Student Performance
- Management Training Program - Trainers are Better Managers
- Employees who are trained are lower risk - higher performers
- Develop a Learning Environment, Employee Loyalty
- Enforce Corporate Culture
- Keep Recruits away from other companies

Training Program Levels (Per Curriculum)

Level	Basic	Intermediate	Private Label
Includes	Text Book Based	Complete Curriculum	Complete Curriculum with Branding
Text books purchased on a wholesale basis 50% discount	Included	N/A	N/A
Instruction Material provided electronically <ul style="list-style-type: none"> • Train the Trainer Guide • Syllabus • PowerPoint Presentation • Section Tests • Pre-Class Study Material • Classroom Handouts and Forms 		Included	Included
Private Label E-learning Environment <ul style="list-style-type: none"> • Learning Management System (LMS) • Track Student Completion • Courses Available on-line 			Included
Train-the-Trainer Sessions	Available	Available	Included
Costs	Materials	\$2995	\$3995
Annual Renewal	N/A	\$995	\$995

Training Curriculums Available

- Loan Originator – NMLS and/or Vocational (Includes submission and approval)
- Processor – New Employee
- Loan Officer Marketing – Sales Management System
- Federal Compliance – NMLS Initial and Continuing
- State Compliance – Individual State Programs (Submission and approval)

Other Program Resources

Internal Programs for: <ul style="list-style-type: none"> • Underwriting • Closing/Funding 	<ul style="list-style-type: none"> • Human Resources/Branch Management • Quality Control/Audit Process
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QuickStart is the leading provider of mortgage product knowledge training tools. Since 1992, we have worked to assemble effective training materials focused on the needs of the learner.

Since 1996 over 2100 companies have taken advantage of the benefits of our provided internal training programs to achieve more profit with less risk.

www.mortgage manuals.com

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Training Program Development and Process Management for
Banks, Credit Unions and Mortgage Lenders